

Case Study
Resmed, Sydney



ResMed – Australian Exporter of the Year

ResMed is an exciting and highly innovative company that continues to lead the world as a developer, manufacturer, and marketer of products for the diagnosis and treatment of sleep-disordered breathing.

Today, ResMed designs, manufactures and markets a range of highly effective products and innovative solutions including world-leading mask technology, exclusive data management tools, and humidification options.

ResMed were pioneers in this business from the outset, and continue to innovate today. The business is also dedicated to increasing the awareness of sleep-disordered breathing, particularly as it relates to cardiovascular and cerebrovascular disease. This committed, holistic approach is transforming the way these diseases are viewed and treated.

ResMed's commitment is reflected in its financial results. For ten years the company has had consistent revenue

and profit growth and with a turn over of more than \$750 million and major operations in Australia, US and Europe it's no wonder ResMed was awarded the 2006 Australian Exporter of the Year Award.

Reflecting the success of the business and continued growth and commitment to research, ResMed recently opened its 'campus' style facility at Norwest Business Park in the Baulkham Hills area of North Western Sydney. The ResMed Campus is a brand new, start of the art manufacturing and administration



"I was very happy with Dexion Office as they were able to make such an important part of the preparations for relocation happen quickly and professionally, not to mention they have a great product range and that is why we continue to use Dexion Office for our ongoing needs"

Matt Quinn, Projects Coordinator - Facility Mgt

outside contractor."

"The survey identified problems with the previous storage system and made recommendations to resolve these in the new premises," he said. "It was obvious that some staff required more individual storage, some departments needed more team storage, some needed more bench space and others like the laboratories needed compactus style storage."

facility. The campus incorporates the company's head office, manufacturing and warehousing facilities, engineering and research laboratories, with over 800 staff working on the campus at any one time.

Having out grown the previous head office in North Ryde, ResMed was determined to ensure the new facility would cater for the continued growth of the business and reflect the company's intention to be viewed as an employer of choice.

The first stage of construction, completed in 2004, saw ResMed build a massive manufacturing plant on the site.

Three years later saw the completion of the Innovation Centre and the Administration building.

The Innovation Centre's architecture provides work areas with as much natural light as possible and the design incorporates air bridges across a large atrium space and informal meeting areas where staff are encouraged to discuss matters briefly and relatively informally. According to Matt Quinn, Facility Management - Projects Coordinator, who managed the relocation project for the remaining 500 staff from North Ryde, office filing and personal and team storage was a major issue with the new building.

"Obviously with various departments requiring different forms of office storage we needed to be sure that the systems we put in place suited everybody," said Quinn. "So we had a storage survey conducted by an

"The survey identified the need to move to a lateral based filing system rather than hanging systems, so we assessed a number of products from various suppliers including Dexion Office. These included storage systems, work stations even right down to office chairs, and the staff were able assess each product and complete a questionnaire on likes and dislikes," said Quinn. "This data was collated and given to the buildings architects so it could be factored into the final interior design."

"The office storage had to be configured in such a way that it was functional but not intrusive on the work space, that it didn't interrupt the natural light and provided privacy for staff where required." he said.



Matt Quin

“With all these factors taken into account and with the complexity of our storage requirements, we felt there was only one supplier that could cope with the complete package and that was Dexion Office.”

Matt Quinn, Projects Coordinator
- Facility Mgt



“With all these factors taken into account and with the complexity of our storage requirements, we felt there was only one supplier that could cope with the complete package and that was Dexion Office.”

The Dexion Office solution is indeed relatively complex with a number of different products installed. In total, the storage capacity within the building is 4.5 km making it a significant project.

Working closely with the builders, a hand picked team of installation experts from Dexion Office was able to install the storage solution in a 4 week period.

“The installation of the storage systems, including the numerous large compactus units seemed to run very smoothly” said Quinn.

Dexion Office Installed:

- 13 mekdrive Compactus Units
- 1 Multibay Compactus with 2550mm High Custom Built Frames
- 43 Bays of Custom Finished StorWall
- 9 Bays of Ultima C1-80 Static Shelving
- 915 Cabinets including Tambour Door, Open Faced and Combination Units

“The installers were extremely helpful in accommodating any last minute changes ResMed had. They coped with small and large layout changes and common keying issues that arose. They were able to even place the lateral filing racks in the individual storage units, making it simple for our relocation contractor to accurately move our files,” he said.

“I was very happy with Dexion Office as they were able to make such an important part of the preparations for relocation happen quickly and professionally, not to mention they have a great product range and that is why we continue to use Dexion Office for our ongoing needs,” said Quinn.